

MAHMOOD SOLEYMANI

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Over 30 years of international career experience in construction project management in diversified large industrial projects, experienced in simultaneous management of several construction projects from conceptual to completion phase. Strong on-site judgment and effective decision making skills, highly adaptable in teamwork, confident in multi-tasking and prioritizing workloads.

SUMMARY OF EXPERIENCE:

- Construction Project Management/Superintendent
- Team Lead and Business Development
- Supplier/Subcontractor Management
- Commercial Development
- Planning and Scheduling
- HVAC System Design

CAREER HISTORY:**2011-2014 PROJECT MANAGER**

Mokran Total Development, Tehran, Iran: Upstream Oil & Gas Contractor

- Led technical and financial negotiations for bid proposals and project developments.
- Collaborated with the board members and the director to identify goals and to develop effective strategies.
- Managed team in providing technical/financial contract documents for supply and installations of 6*2000 HP land drilling rigs for \$90M USD.

2008-2011 CONSTRUCTION MECHANICAL SUPERINTENDENT

Darcon Inc. Toronto, ON, Canada: High-rise residential and multi-purpose commercial construction projects

- Supervised, scheduled, and managed periodical construction project deliverables on-site
- Provided technical advisory field/on-site support to mechanical subcontractors
- Controlled and verified mechanical drawings and technical specs
- Efficiently coordinated mechanical plans with Electrical/Structural activities on construction site

1996-2007 (MARKETING DEPARTMENT& PROJECT MANAGEMENT DIRECTOR)

Falegh Sanat Co., Tehran, Iran/Caracas, Venezuela: Industrial General Contractors with annual turnover of more than \$45M USD and 600 employees

- Managed and led activities for the deployment of construction sites and specified scopes for subcontractors
- Defined project execution strategies, evaluated risks, scheduled major construction project activities, and effectively led teams for project activities to timely meet milestones within the budget
- Successfully negotiated commercial and legal terms for the purchasing and project deliverables worked with more than 200 local and international suppliers
- Resolved strategic disputes in technical, budget, and execution in several construction projects

2004-2007 MARKETING DEPARTMENT DIRECTOR

Falegh Sanat Co., Tehran, Iran/Caracas, Venezuela:

- Led and managed a team of 25 engineers and 10 technicians procuring new construction projects
- Successfully secured \$1B USD construction project in South America

1998-2004 PROJECT MANAGEMENT DIRECTOR

Falegh Sanat Co., Tehran, Iran/Caracas, Venezuela:

- Managed and supervised a team of over 100 engineers and 200 technicians in construction for 7 sugar production and refinery plants, each included 15K tons of equipment installation
- Managed/coordinated suppliers, consultants, and contractors from Europe, East Asia, and North Africa

1996-1998 COMMERCIAL MANAGER

Falegh Sanat Co., Tehran, Iran/Caracas, Venezuela:

- Managed and overlooked procurement department for equipment purchasing of 7 sugar production plants with \$20M USD annual turnover

1993-1996 CONSTRUCTION PROJECT MANAGER

Tanavob Co., Tehran, Iran:

Industrial General Contractor and manufacturer of low/medium/high voltage Electrical Panels. Installation and Commissioning of Iron-Ore Plant, worked with European and Chinese consultants and suppliers.

- Managed construction plant setup, defined framework for subcontractors (\$1M USD construction project)
- Controlled and managed construction progress activities, overviewed billing, scheduling, and milestones
- Planned, organized, directed construction site activities
- Prepared and managed biddings and budget estimations for construction projects

1990-1993 HVAC SYSTEM DESIGN LEAD

Arseh Co., Tehran, Iran: Consultant Engineering

- Led HVAC team and supervised system designs, equipment selections, calculations, BOM, and technical spec preparations for large residential and construction projects (1.7M square feet residential, International fair, and performing art theatre complex)
- Managed bid document preparation, overviewed and provided consultation to the client for bid proposals
- Established progress reports and coordinated design activities with electrical and structural disciplines

1985-1990 SENIOR SITE SUPERVISOR

Nasrak Engineering Consulting Co , Tehran , Iran.

- Managed consultants' design and site activities to ensure client needs were met for Vegetable Oil Factory in Kerman, and 7500 m2 Saderat Bank in Bandar Abbas, Iran
- Controlled and approved all contractors' bills
- Prepared and provided daily reports of all activities experienced on the site

1983-1995 SITE MANAGER

Iran Gostaresh Contractor Co. Tehran , Iran.

- Planned, organized, directed, controlled and evaluated construction activities on site
- Prepared construction project budget estimates, schedules and milestones
- Prepared contract and negotiated revisions, changes and additions to contractual agreement with consultant, client, suppliers and subcontractors

1980-1983 MECHANICAL SITE SUPERINTENDENT

Gostaresh Maskan Contractor Co. Tehran , Iran.

- Supervised, coordinated and scheduled activities of different piping systems and HVAC equipment for over 400,000 m2 of residential building complexes in Esfahan, Iran
- Established mechanical work processes with electrical and civil engineers
- Resolved work problems and recommended solutions
- Prepared daily work progress reports and subcontractors' bills

1975-1978 **MHVAC DESIGNER / MECHANICAL SITE**

Atmosphere Engineering Co. Tehran , Iran.

- Prepared heating and cooling load sheets for 4411 apartments in residential complex
- Prepared detailed drawings for hot and cold piping systems
- Supervised, coordinated and scheduled piping and ducting for residential complex

CERTIFICATES:

- Strategic Management and Planning
- Project Finance and Resource Planning
- Construction Risk Management

TECHNICAL SKILLS:

- Management tool: PMBOK
- Software skills: PowerPoint, Microsoft Outlook, Excel, Access, MS Project, Carrier HAP
- Codes, Regulations, and Standards: OHSA, ISO9000, ISO9001, ISO 14001, ISO 50001, ASHRAE

EDUCATION:

Bachelor's Degree in Mechanical Engineering, Polytechnic University of Tehran, Iran (1975)